Sales Representative

🚀 **Join Our Sales Teams in Athens or Thessaloniki Branches!**

Are you eager to follow a career in Sales in a fast – past technology oriented environment? Do you want to work with experienced and highly motivated professionals?

Epsilon Net, **the Largest Group of Business Software in Greece with a full portfolio of specialized services and software solutions,** offers you:

Career Growth – Join a team where you can develop, learn, and evolve.

Supportive Culture – Thrive in an environment that fosters teamwork, knowledge-sharing, and excellence.

Top Clients & Technology – Work with the best professionals in the development sector and cutting-edge tools

Your Role

As a Sale Representative, you will contribute to increase in sales revenue, foster strong client relationships and consistently meet sales targets.

Your daily tasks will include:

✓ Presenting our products or services to existing and/or new customers via phone

✓ Ensuring high level of services by investing in stable, long-term partnerships

✓ Keeping accurate and detailed records of sales activities, pipelines and performance metrics in CRM system, ensuring up-to- date and accessible information

✓ Optimizing company's customer satisfaction

What You Bring

✓   Bachelor's degree (completed or in the final stage of completion) in Business Administration, Marketing, Economics or another related field

✓ Proven experience as sales representative or similar sales position

✓ Excellent communication and presentation skills

✓ Knowledge of MS Office

Nice to have

✓ Experience with CRM systems

What We Offer

💰 Competitive salary & benefits package.

📖 Ongoing training & career development (Epsilon Training & Epsilon College).

🩺 Private medical insurance & psychological support services.

🏆 Multi-awarded workplace (Fortune's 100 Best Companies to Work For in Europe 2024, Best Workplace in Technology, Best Workplaces for Women).

📩 Ready to take your career to the next level? Please send your CV to **hr@epsilonnet.gr** and become part of a team that sets the standard in business software!